

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY CARACAS PRIORITY

AMEMBASSY BRASILIA

INFO AMCONSUL SAO PAULO PRIORITY

AMCONSUL RIO DE JANEIRO

UNCLAS STATE 194543

E.O. 11652: NA

TAGS: BEXP, VE, BR

SUBJECT: ALABAMA--MISSISSIPPI DISTRICT EXPORT COUNSEL

IOGA TRADE MISSION TO BRAZIL AND VENEZUELA, SEPTEMBER 16-26, 1975

REF: STATE 135206

1. ADVANCE OFFICER (AO), SARA LANDRUM HASLETT, BIRMINGHAM DISTRICT OFFICE IS SCHEDULED TO DEPART U.S. FOR RIO DE JANEIRO, AUGUST 16, ARRIVE RIO PANAM 443, 2000, AUGUST 17. OFFICER WOULD DEPART RIO FOR SAO PAULO ON SHUTTLE PLANE AUGUST 20 AND ARRIVE CARACAS AUGUST 25, VA 795, 0545. REQUEST EMBASSY ASSISTANCE FOR HOTEL RESERVATIONS, SINGLE WITH BATH AO WOULD ALSO DESIRE INTERVIEWS WITH SECRETARY PROSPECTS FOR THE MISSION. WITH EMBASSY ASSISTANCE AO WOULD MAKE AS MANY MISSION CALLS ON PROSPECTS AS POSSIBLE. UNCLASSIFIED

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2. MISSION DIRECTOR WILL UE WILLIAM M. MILLER, PRESIDENT FIRST NATIONAL BANK OF BIRMINGHAM. NAMES OF POTENTIAL MISSION MEMBERS AND THEIR PRODUCT/SERVICES AND BUSINESS INTERESTS FOLLOWS:

A. FRANCIS E. O'NEIL, VICE PRESIDENT, ASTRALLOY-VULCAN CORP. (NICKEL, LOW CARBON, AIR HARDENED ALLOY STEEL WEAR PLATE; NICKEL, LOW CARBON, AIR HARDENED AND TEMPERED ALLOY

STEEL SHAFTING BARS; CHEMICALLY AND THERMALLY IMPROVED LOW FRICTION WEAR AND CORROSION RESISTANT PLASTIC LINING SHEETS) BUSINESS INTEREST DIRECT SALES.

B. JAMES HORNE SR., PRESIDENT, PEERLESS MANUFACTURING CO., (COTTON WAGONS, CROP DRYERS, DRYING TRAILERS), BUSINESS INTEREST DIRECT SALES.

C. STEPHEN M. CHAZEN, VICE PRESIDENT SALES, SOUTHERN FOUNDRY SUPPLY INC., (DESIGN, FABRICATION AND MANUFACTURE OF SCRAP PROCESSING MACHINERY), BUSINESS INTEREST DIRECT SALES AND JOINT VENTURE.

D. R. E. MOORER, PRESIDENT, R. E. MOORER INC., (ENGINEERING AND/OR CONSTRUCTION FIRM SPECIALIZING IN WOOD PRODUCT PLANTS), BUSINESS INTEREST DIRECT SALES AND DISTRIBUTION.

E. C. L. WAGES, MANAGER INDUSTRIAL SALES, TAYLOR MACHINE WORKS, (MANUFACTURER OF HEAVY-DUTY MATERIAL HANDLING EQUIPMENT, RANGING FROM UNDER 10,000 TO COVER 100,000 POUND CAPACITY INCLUDING ROUGH TERRAIN FORK LIFT TRUCKS, FRONT END LOADERS, FOREST SKIDDERS), BUSINESS INTEREST DIRECT SALES AND DISTRIBUTORSHIP.

F. WINDHAM POWER LIFTS INC., (POWER LIFTS) BUSINESS INTEREST DIRECT SALES AND DISTRIBUTORSHIP.

3. AO WILL HAND CARRY PRODUCT LITERATURE AND INFORMATION SHEETS. THIS MESSAGE CONFIRMS TELEPHONE CONVERSATION AUGUST 11 BETWEEN COMMERCE/CARTERON AND WELLS/RIO AND CARTERON/MONTGOMERY/CARACAS. SISCO
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